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The Mortgage™
P R O V I D E R S

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The Mortgage Providers For Today's Personal & Business Needs

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WHO ARE MORTGAGE BROKERS AND WHO DO THEY WORK FOR?

Here in Canada, about 35 percent of mortgages originate through mortgage brokers (versus about 65 percent of mortgage dealers in the United States).

Most people just walk into their local bank and fill out the paperwork and believe they received the best deal. Well, the best deal for you, or for the bank? When you walk into the bank, you will be shown only the products the bank has to offer. With the vast number of lenders and mortgage options available today, this strategy just doesn't make sense anymore.

You will never know what other options are available without working with a qualified mortgage broker. Mortgage brokers don't only deal with the major banks but also banks that specialize in mortgage lending. With all these options available to you through a mortgage broker's resources, you can be assured that you will receive the best rates and mortgage products to match your individual credit and financial situation.

In the past, it was thought that only those who had poor credit ratings sought the help of a mortgage broker to obtain a home loan.

Today's educated borrower realizes that using the services of a mortgage broker will not only save them time and aggravation, but in most cases save them a substantial amount of money throughout the term of their mortgage. You are better off going through a mortgage broker and letting them do the legwork to find you the best deal available. It's like having an advocate on your side during the lending process.

Mortgage brokers build their business on referrals, providing personalized service and education to their clients, which larger banks are simply unable to provide. Because of this, you can rest assured that your mortgage broker has your best interests in mind with everything they do.

Contact a qualified mortgage broker and see why more and more people have discovered that using a mortgage broker just makes sense.